



**Shahbano Hameed**

Independent Director

Shahbano Hameed is a seasoned professional with sixteen years of experience in sales, business development, financial inclusion, and digital products. She has led strategic initiatives across corporate functions and built strong relationships with clients, regulators, banks, and multilateral agencies. Known for aligning diverse business units to achieve results, she excels in negotiation, stakeholder management, and creating innovative solutions that deliver mutual value.

She is a CFA Level 3 candidate, holds an M.Sc. in Financial Management and Control from Birmingham, UK, and a BBA Honours in Finance from NUST. Her leadership training includes the Telenor Accelerate Program at the London Business School and a global mentoring program in Oslo.

Most recently, Shahbano was CEO and Co-Founder of Prosper Technologies, where she closed a USD 1 million pre-seed fundraising round, managed investor communications, and represented the company in public forums. Previously, she served as Head of Sales and Business Development at Telenor Bank, leading a team of over sixteen professionals and driving growth across multiple business lines. Earlier roles with Askari Bank, Barclays Bank, and Allied Bank gave her broad experience in corporate banking, investment strategy, and cross-border financial solutions.

She has also contributed to research on microfinance and financial reporting standards and organized high-level industry conferences. Outside of work, she enjoys hiking, skiing, mountain climbing, and creative pursuits such as home decorating and gardening.